

Vantage Point

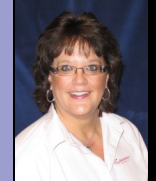
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OCTOBER, 2014

OCTOBER FEATURED ARTICLES

- Executive Conference Update.....p. 2
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- New Software Releases/Features Coming Soon...p. 4

CUSTOMER SERVICES DEPARTMENT UPDATE HARVEST AND END OF YEAR



Theresa Willemms
VP Customer Services
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Harvest Season is definitely here! Our support staff has been working feverishly to keep up with your support calls to help keep your businesses working as efficiently and smoothly as possible during this hectic time of the year. A bumper crop is always the goal, but handling all that grain in a short amount of time while under the pressure of weather and market changes makes for long and tiring days. Please continue to be safe during this strenuous time of year.

Our support team is also gearing up for yet another End of Year and all that comes with these once a year tasks. This includes making sure the software is ready to handle any government changes that come our way. Some of these tasks are already accomplished, and some, we just have to wait until the government decides what its path will be for the upcoming year. Continue to watch the message board for any End of Year information that we publish to make sure you are prepared for any tax rate changes and PTF's needed for government reporting changes.

A great way to stay in tune with these changes and get a refresher course on these topics is to attend one of our End of Year eTraining classes related to Payroll and 1099 filing for Patronage and Accounts Payable. We will be announcing that new schedule in the next couple of weeks, so please make sure to check out our eTraining schedule online and register for those classes. It is a great way to be confident and knowledgeable in these tasks before the deadlines approach, hopefully making these tasks a lot less stressful for you.



Continue to enjoy this beautiful Fall season – we all know which season that is coming our way next!

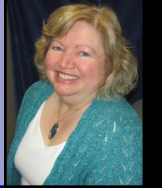
Theresa

Holiday Schedule:

We will be closed or have reduced hours on the following dates to allow our employees to enjoy the holidays with their families.

<i>Thanksgiving</i>	<i>Thursday, 11/27</i>	<i>Closed</i>
<i>Day after Thanksgiving</i>	<i>Friday, 11/28</i>	<i>Open 8-3</i>
<i>Christmas Eve</i>	<i>Wednesday, 12/24</i>	<i>Open 8-Noon</i>
<i>Christmas Day</i>	<i>Thursday, 12/25</i>	<i>Closed</i>
<i>Day after Christmas</i>	<i>Friday, 12/26</i>	<i>Open 8-3</i>
<i>New Year's Eve</i>	<i>Wednesday, 12/31</i>	<i>Open 8-3</i>
<i>New Year's Day</i>	<i>Thursday, 1/1</i>	<i>Closed</i>

2015 AGVANTAGE EXECUTIVE CONFERENCE
THE RHYTHM OF THE FUTURE
LORI CAMPBELL, CONFERENCE MANAGER
LORIC@AGVANTAGE.COM

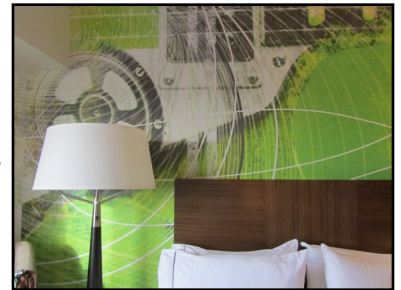


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 RENAISSANCE
 NASHVILLE HOTEL

Nashville Executive Conference, March 18-20, 2015

The agenda is going to be terrific as a nice group of customers and industry specialist have already committed to doing presentations in Nashville. I will have the complete list in the November newsletter.

Hotel reservations may be made at the Renaissance Nashville Hotel via our website, or phone the hotel directly at 877-901-6632 and ask for the group rate. Our group rate is \$229 for a single or double guest room. Internet is included for our group. If you are planning extra days in Nashville, it is best to make your hotel reservations early. Downtown Nashville seems to be an extremely popular place! The hotel has an amazing location within walking distance of the Country Music Hall of Fame (the world's largest music museum), Ryman Auditorium, Johnny Cash Museum, Bridgestone Arena, Tennessee State Museum (includes an extensive Civil War collection), the Frist Art Museum, Musicians Hall of Fame & Museum (focuses on the musicians behind the stars), Schermerhorn Symphony Center, Wildhorse Saloon, and tons of nightlife, music, and restaurants.



We are planning a November mailing for the Executive Conference agenda/brochure. Conference registration prices will remain the same as they have for the past eight years. AgVantage Dollars may be used to pay for registration fees.

Grand Old Opry—a Nashville Tradition!

I hope you will be joining us for the Executive Conference as well as the Grand Ole Opry on Friday evening, March 20th in Nashville! The Opry is a live radio show and always features 8-12 entertainers. Artists playing that night will be announced about 1-2 weeks prior, but always includes one or more big names in the industry. Look for more information on the evening in our Executive Conference mailing in November.





EMPLOYEE SPOTLIGHT: BRENDA DVORAK Customer Services Representative



Name: Brenda Dvorak

Title: Customer Services Representative

Birthday: September 7th

Education: Managerial Accounting, Rasmussen College

Family: Husband, Tim and two sons Sam (16) and Adam (11)

Years with AgVantage: 8 months

Years in the industry: 4 ½ yrs

Hobbies:

I think my hobby is following my children around and watching them play football, basketball or baseball. Hopefully I haven't turned into that "crazy sports Mom".

Interesting Fact about yourself:

I am teaching 5th grade religion. I'm not always sure how much I'm teaching, but I sure do learn a lot from them!

Please finish the following sentence:

If I were not working at AgVantage Software, I would be
(i.e. a professional basketball player) a lottery winner, living on a tropical beach.

What is the favorite part of your job:

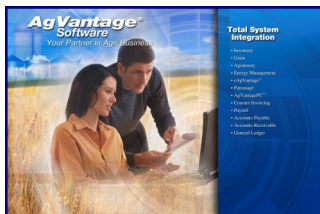
I love getting to know our customers. It's fun talking to them on the phone and then actually meeting them in person.

Your favorite quote or words of wisdom:

We didn't realize we were making memories, we just knew we were having fun!



Brenda with her husband Tim. Front: Adam and Sam, along with their dog Oscar.



AgVantage Software, Inc. Trade Show Schedule

National Grain & Feed Conference & Trade Show
Indianapolis, IN — JW Marriott, December 7-8, Booth #421
Minnesota Grain & Feed Assoc. Trade Show
Minneapolis, MN—Downtown Hilton, January 26-27

AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

BONNIE FOHRMAN
Vice President, Programming bonnief@agvantage.com




New Releases in AgVantage Software:

See our Message Board for many Product Enhancements continuously available.

ACH

- Encrypted Bank information for ACH - Accounts Receivable, Payroll, Grain, and Accounts Payable

Agronomy

- Blends to Be Billed Report – added applied filter

Accounts Receivable

- New file to hold the salesman email address—Viewable on Salesman Information screen
- Added a flag to restrict GL# changes in the Item Master file
- Now requires a machine number during invoice entry set-up
- EXEC 2013 Use MMDDYY for customer birthday - V8 only

General Ledger

- Now allows update of more than one sequence line

Grain

- New ability to deselect contracts on Intentions Contract on settlements
- Grain Bank Storage on EOM balance - Enable Captured files option

Passport

- Added programming for Trendar cash paid-outs

AgVantagePC Agronomy

- Added the state code and grain number to Farm and Field Maintenance

AgVantagePC Energy

- Inactive accounts are no longer allowed
- Added a filter by route to the Drivers Delivery Schedule screen

AgVantagePC Grain Scale

- Added Net Bushels to print on serial output

AgVantagePC Invoicing

- New ability to use Verifone credit card transactions for creating prepay

eAgVantage Commodity DPR

- Web payments with multiple terms using combined statements

Software Releases Coming Soon:

Energy

- Ability to add a delivery to a tank (312836)

Seed

- Report of Treatments (324631)