

Vantage Point

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31ST NATIONAL CONFERENCE UPDATE JUNE 22-24, 2016 MINNEAPOLIS, MN



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Thursday, June 23rd Keynote Speaker: Kirk J. Millhone 8:15-9:15AM

Kirk J. Millhone of Headwaters Consulting, is a Professional Speaker, Adventurer, Master Storyteller, Business Consultant, Teacher, and Community Leader. During the past twenty-six years, Kirk has developed and presented over 1,000 seminars to over 100,000 participants. As our keynote speaker in 1999, 2004, and 2010, he is definitely a past attendee favorite and we are thrilled to have him re-join us in 2016.

In addition to the Thursday morning keynote, Kirk will be doing a presentation on “The Human Side of Mergers” on Wednesday as part of the 31st National Conference’s Leadership track. Millhone has many years of experience dealing with corporate change for a variety of businesses and has a valuable insight to the unique situation of a merger or buyout. He has done extensive consulting work over the years and has many examples to learn from.

June 22nd—AgVantage Software’s 40th Anniversary Party

Wednesday, 6-9PM

With the month of March coming to a close, it is officially AgVantage Software’s 40th Corporate Anniversary! We are celebrating during the National Conference with a party on Wednesday evening, June 22nd, 6-9pm at the Minneapolis Renaissance Hotel, The Depot. Invitations will be sent in May and you do not need to be a conference attendee to be part of the festivities. Entertainment will be by Jay Kochendorfer of Adagio DJ Entertainment, the “Best DJ in the Twin Cities!” There will be food, fun, dancing, karaoke, and prizes. Costume Contest—Theme: “When you were little—What did you want to be when you grew up?” (costumes are optional, but there will be prizes!)

Sessions with AgVantage Customers as Instructors, Assistants, Lightning Rounds:

Customer Communications, eAgVantage, and Marketing Your Cooperative: Jamie Pratt, Legacy Farmers Cooperative, Findlay, OH

Reconciling Grain Inventories to General Ledger: Diane Fleming, Sunrise Cooperative, Fremont, OH

Getting Staff Onboard with Inventory: Ruth Bauer, Lorie Reinarts, and Judy Waldvogel of United Farmers Cooperative, Winthrop, MN

NEW EDGE Energy Dispatch & Mapping: Ron Harrison, Sunrise Cooperative, Fremont, OH

Controllers’ Roundtable: Linda Kelly, Ag Partners, Pine Island, MN

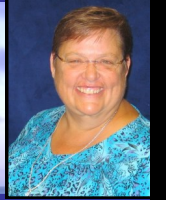
Lightning Rounds: *Standardizing Employee Training Between Your Locations*—Dan Beccue, Landmark Services Cooperative, Cottage Grove, WI, *Seed Staging*, Randy Fry, Ceres Solutions LLP, Terre Haute, IN, *The Simplicity of ETA*, Naomi Pederson, FCA Cooperative, Jackson, MN, and *The Importance of Balancing Inventory Received*, Don Conder, Ceres Solutions LLP, Terre Haute, IN

The 31st National Conference brochure will be available on-line by April 5th and the brochure mailing will take place the following week. Registration will be available on-line by April 11th. Hotel reservations at the Renaissance are available via agvantage.com or via phone at 1-866-211-4611. Our group rate is \$149 for a single or double guest room. We hope to see you in June!

See our new Software Releases and Features Coming Soon on pages 2 & 3

AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

BONNIE FOHRMAN
Vice President, Programming bonnief@agvantage.com




AgVantage Software—New Releases for Version 8

See our Message Board for many Product Enhancements continuously available.

Edge Agronomy Phase 1 Completing work orders in the field

- Customer portal – farm, fields, maps and markers (369179)
- Ability to see machine and change it if needed (375436)
- Show start date/time (375563)

Edge Accounts Payable

Edge Energy Phase 1

- Map - More information for tank, delivery type, tank type, k factor, serial # (374114)
- Map – More sort options on the delivery map, all calls, filter group, delivery type, date (374114)
- Display trucks on map – (377220)
- Ability to move all information to another customer and tank (339564)

Accounts Payable

- Add a * to a line item on the edit if the user overrides the price (331123)
- Add authority on Social Security/Federal ID numbers on Vendors in AP (359455)

Accounts Receivable

- Create PDF documents for all A/R Merge reports (337225)
- Missed Budget report total all payments for the month (363253)
- Print entire item description (45 characters) on standard invoice (369996)

Energy

- Add tank serial # to tank lease invoice, A/R Lookup and combined statements (323515)
- Program so when tickets hit the Midcom file they move to a batch (330006)
- Added Assign Batch Maintenance to Energy Menu (349529)
- Load contract screen from the contract set up files (343662)

Feed

- Feed Order Increase Font Size of Ingredients (348318)

Interfaces

- Added the comment field to the Pinnacle Account Maintenance (376175)
- Verizon Fleet Tracking (376373)

Inventory

- Ability to delete an unmerged inventory batch (300603)
- Separate A/R blends so you can see the detail in GL with F20 (359759)

Payroll

- Pay period start/end dates show on reports and stubs (365752)

AgVantagePC Energy

- CDD Add a Gas check form for dispatching (293665)
- CDD Change from check box to Y/N in Tank Maintenance (363245)

AgVantagePC Invoicing

- Invoiced work orders from PC Invoicing to show in Farm and Field program (368536)

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AgVantagePC Time

- Ability to add a note to time card through Kiosk (373432)
- Show notes from time card on screen in ETA Manager (376265)

Security

- Logon program that can notify when certain types of users sign on them system (323683)

eAgVantage

- Admin ability to limit users to Energy /Farm and Field (363050)

eAgVantage Grain

- Contract/Control-Sort crop, delivery start month with subtotals (269341)

AgVantage Software—New Releases Coming Soon

Edge

- Edge Agronomy Phase 2 Dispatching
- Edge Feed Phase 1
- Edge Grain Phase 1
- Edge AP Miscellaneous Check Entry (376526)
- Edge security using users and roles (376592)

Edge Energy

- Track when Delivery Tickets and Listing Printed (339356)
- Delivery tickets on ticket form (339525)
- Delivery tickets printed and not filled (339529)
- Move a delivery from one tank to another (339563)

Accounts Receivable

- CDD Daily past due aging to reflect when net terms become past due (360854)
- CDD Ability to change contract fields (343145)

Contracts

- CDD Ability to change contract fields (343145)

Grain

- EOM Valuation - Shipments in Transit Report and Merge (374612)
- EOM Valuation - Contracts, Incomplete Data Reports and Merge (374842)
- EOM Valuation – Unposted Price Adjustments Reports and Merge (375230)
- EOM Valuation – Unposted Discounts Report and Merge (376152)
- EOM Valuation – Inventory Valuation and Merge (377787)
- EOM Valuation – Unpriced Delivered Grain and Merge (377877)
- CDD EOM valuation simplify and consolidate the process (148207)
- Cash price file – maintain with captured files (376892)

Interfaces

- DTN Get current cash prices – process auto price (259641)
- WesRoc Tank Monitoring Interface (376391)
- Interface Inventory Receivers to go through Inventory Rec cover - Ace (365292)
- Interface Inventory Receivers to go through Inventory Rec cover – United Hardware (365293)
- Interface Inventory Receivers to go through Inventory Rec cover – Tru Value (365295)
- Credit card transactions thru the Agvantage/SSI Interface (378212)

Patronage

- Ability redeem qualified vs nonqualified (352387)

AgVantagePC Energy

- DOT requirements on bill of lading – show hazardous materials (355092)