

WEDNESDAY, JUNE 21

7:30-8:00 Registration—Continental Plus Brkfst.-Sponsor Exhibits, Sky Bridge, Lakes Ballroom AB
8:00-9:30 Welcome & Intro - Lori Campbell, Conference Mgr., The Lakes Ballroom AB
Keynote: **Share The Possibilities** - Michelle Blomberg, President & CEO
9:30-9:45 Break
9:45-10:45 Keynote—**Wolves Can't Fly** - Dan Meers, Professional Speaker & NFL Mascot

	Ballroom D—Lab	Ballroom C	Harriet	Nokomis A -3rd fl.	Nokomis B -3rd fl.	Nokomis C -3rd fl.	Cedar	SQA Calhoun
11:00 - 11:55	AgVPC Point of Sale & CDD K. Wendricks D. Welter M. Sirosky	Energy Overview ** J. Schneider MJ Meyer	Planning A Successful Merger, Acquisition or Project T. Willems C. Bohanon L. Sick	Connect, Collect, & Transact w/ DTN/The Progressive Farmer Mary Tangen L. Bilderback	Payroll & CDD Pt. 1 V. Ahlers K. Ehlen B. Fohrman B. Dvorak	AgVPC Grain Scale w/Applied Contracts T. Machutt D. Nemechek	Getting Started With AgVantage R. Prinsen B. Johnson	Agronomy SQA T. Schwarzrock R. Larsen
11:55-12:50 Lunch—Variety Burger Bar/Salads Buffet								
12:50 - 1:45	IBM DB2 Web Query for i, Pt. 1 D. Nemechek K. Wendricks B. Belcher D. Welter	What's New in Energy & PC Energy & CDD (Trucks) D. Klingfus MJ Meyer	Grain End of Month Valuations L. Bilderback R. Larsen	AR Statement Formats & Options & CDD M. Sirosky R. Prinsen	Employee Time & Attendance ETA & CDD, Pt. 2 V. Ahlers B. Fohrman D. Welter	Intro To AgVantage Acct. Rec. T. Schwarzrock T. Willems	Tips To Expedite Month End Closing - Roundtable K. Dvorak K. Ehlen	AgVPC Seed C. Bohanon T. Machutt
2:00 - 2:55	IBM DB2 Web Query for i, Pt. 2 D. Nemechek K. Wendricks B. Johnson	EDGE Energy Portal & Tank Mapping & CDD D. Klingfus J. Schneider	NEW Edge Accounts Payable & CDD K. Ehlen T. Schwarzrock V. Ahlers B. Fohrman	Implementing AgVantage Software from a Cust. Perspective S. Breslin B. Belcher	Monsanto Initiative to Increase Efficiencies S. Rockefeller K. Flaugher C. Bohanon T. Machutt	Interpreting Grain Management Reports R. Larsen B. Dvorak L. Bilderback	Month End Best Practices To Improve Internal Controls Co-Instructors: J. Brandenburg T. Willems	Inventory SQA M. Meyer R. Prinsen
2:55—3:10 Break - Birch Bark, fruit								
3:10 - 4:05	NEW EDGE Grain LAB Pt. 1 ** R. Larsen B. Dvorak D. Nemechek L. Bilderback	Connecting AgVantage with Excel** M. Meyer D. Welter	Using AgV-Getting the Seed Credits You Deserve R. Fry C. Bohanon J. Sprecher	Staff Training Possibilities L. Sick M. Blomberg	Electronic delivery from AgVantage to Patrons B. Johnson T. Machutt T. Schwarzrock	Paperless Process Automation -Konica Minolta P. Malchow P. Hawes	EDGE Energy Dispatching & Mapping J. Schneider MJ Meyer D. Klingfus	Patronage CDD K. Wendricks R. Prinsen
4:20 - 5:15	NEW EDGE Grain LAB Pt. 2 ** R. Larsen B. Dvorak D. Welter D. Nemechek	NEW EDGE Item/Invent Portal & CDD K. Ehlen & K. Wendricks	EDGE/eAgV. AR Statements, Sales Reports, Year End & CDD L. Sick C. Bohanon	AgVantage Mentoring Program 2017 Launch M. Blomberg P. Hawes	Tips for Installing PCs, PTFs, Passwords T. Machutt D. Streiff	Grain Industry Trends in Productivity Improvement & Risk Mitigation Julie Ward L. Bilderback	Customer Experience - How To Map & Dispatch & CDD Ron Harrison MJ Meyer D. Klingfus J. Schneider	Payroll & ETA V. Ahlers T. Willems

EDGE Mobility Demos - Mike Smark

6:00 -9:00 **Social Event—AgVantage Software's Night at the Mall of America -**
6:00-7:00 Social Hour & groups of 60 will take turns to enter the **FlyOver America** ride
6:30-8:00 Dinner Buffet open. After dinner, small teams will head out to the MOA for some fun networking activities to be announced. Post team photos on conf. app!

THURSDAY, JUNE 22

6:00-7:00 Fitness Walk w/Rod Larsen & Bonnie Fohrman - meet in the hotel lobby
7:30 - 8:15 Breakfast - Lakes Ballroom, breakfast served - Three cheese quiche, yogurt, melon/berries, chocolate eclairs Sponsor Exhibits, Sky Bridge
8:15-9:15—**Every Day Hero**, Amy Dee, Professional Speaker

	Ballroom D—Lab	Ballroom C	Harriet	Nokomis B -3rd fl.	Nokomis C -3rd fl.	Cedar	SQA—Calhoun
9:30-10:25	Intermed. Excel, Pt. 1 T. Willems D. Welter B. Johnson	Stop. Think. Respond: Dealing w/ Stress & Change Amy Dee M. Blomberg	Agronomy Overview Co-Instructors: J. Sprecher T. Schwarzrock T. Machutt	IT Social Engineering & Current Trends In Cyber Crime Alex Becker B. Belcher	EDGE Grain Position Reports D. Nemechek B. Dvorak R. Larsen	Inventory Costing: Analysis & EDGE CDD C. Bohanon M. Meyer B. Fohrman	General Ledger K. Ehlen R. Prinsen
10:40 - 11:35	Intermed. Excel, Pt. 2 T. Willems D. Welter B. Johnson	Inventory Adjustments & File Usage M. Meyer K. Ehlen	Agronomy Setup & AgVPC Order Creat. & CDD T. Schwarzrock T. Machutt J. Sprecher	EDGE Commodity DPR & CDD C. Bohanon B. Fohrman	Balancing Grain, Daily Position & Long/Short B. Dvorak R. Larsen L. Bilderback	Advanced AgVMenu Security Regulating Access Christensen B. Belcher	Accts. Receivable K. Wendricks M. Sirosky
11:45-12:15 ACT – A Peer Networking Activity - The Lakes Ballroom							
12:15-1:15 Lunch—Italian Buffet							
1:15 - 2:10	Query Basics, Pt. 1 M. Smark B. Johnson D. Welter	Incorporating Freight Into Unit Costs Co-Instructors M. Meyer K. Ehlen	NEW EDGE Agronomy, Work Order Application Disp. & CDD D. Hammond & J. Sprecher T. Schwarzrock	Securing Your IBM Power System B. Belcher Christensen	eAgVantage Web Payments & CDD D. Nemechek K. Wendricks B. Fohrman	Customer Experience EDGE Grain & CDD R. Prinsen H. Hall B. Dvorak L. Bilderback	Accounts Payable V. Ahlers T. Willems
2:25 - 3:20	Query Advanced, Pt. 2 M. Smark M. Meyer D. Welter	Getting Staff Onboard w/ Inventory T. Willems K. Ehlen	AgVantage PC Seed & CDD T. Machutt C. Bohanon J. Sprecher B. Fohrman	IBM i Access Client Solutions IBM Rep. B. Belcher Christensen	Interpreting USDA Crop Reports to Benefit Your Employees & Customers Dan Uttech D. Nemechek	NEW EDGE CRM & Customer Perspective J. Schneider J. Pratt	Energy MJ Meyer D. Klingfus
3:20-3:35 Break—Boomchickapop Popcorn (local)							
3:35 - 4:30	EDGE Seed Inventory Lab T. Machutt C. Bohanon J. Sprecher	Controllers Roundtable T. Willems K. Ehlen	Item Pricing-Global Price Updates & Price Spreadsheets Upload M. Meyer M. Sirosky	Energy Overview ** J. Schneider MJ Meyer D. Klingfus	EDGE & eAgV. Grain Cust. Access & Email Grain Purchase Contracts w/EL Signat. & CDD D. Nemechek L. Sick R. Prinsen L. Bilderback	IBM Navigator For i IBM Rep. B. Belcher Christensen	Grain SQA B. Dvorak R. Larsen B. Fohrman

EDGE Mobility Demos — Rod Larsen

EDGE—M. Smark

Lake Minnetonka— Sunset Dinner Cruise
5:45 — Start boarding chartered buses 6:00 Depart Radisson Blu
6:45-7:00 — Board the Isabella & Bella Vista in Wayzata, MN
7:00-9:30 — Sunset Dinner Cruise, arrive back at the Radisson Blu by 10:00pm

FRIDAY, JUNE 23

6:00-7:00 Fitness Walk with Rod Larsen & Bonnie Fohrman - meet in the hotel lobby
7:15 - 8:15 Breakfast - The Lakes Ballroom, Big Farmstead Buffet
8:15 - 8:40 **Shaping The Possibilities** -Theresa Willems, VP Customer Services

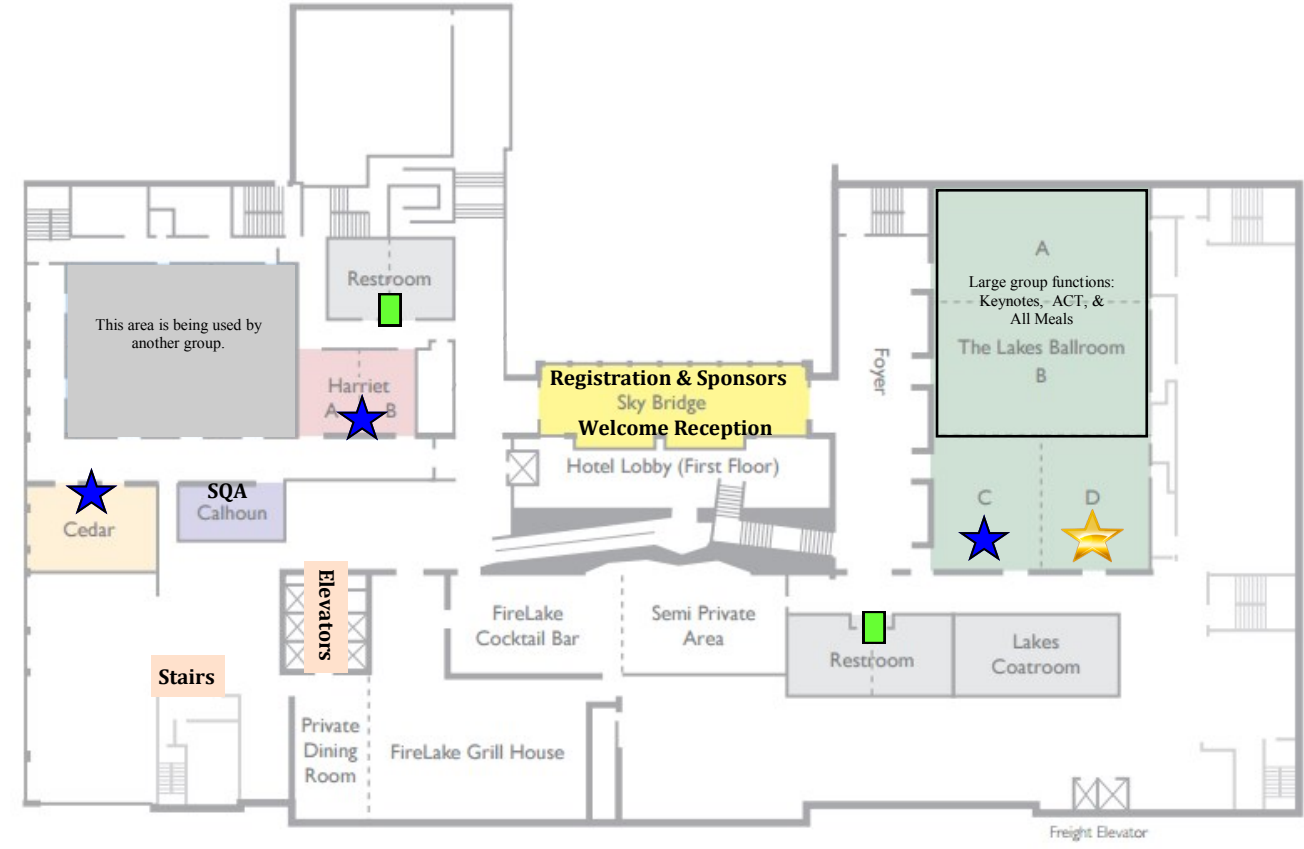
	Ballroom D- Lab	Ballroom C	Cedar	Harriet	Calhoun
8:50 - 9:45	NEW EDGE Grain LAB Pt. 1 ** R. Larsen J. Sprecher B. Dvorak D. Nemechek L. Bilderback	Workshop: Customer Engagement - What's Your Role In the Community? Michael Garner P. Hawes	Workshop: Smoothing Transitions for New Employees Becky Lyons T. Willems	Edge Accounting & PC Inv. & CDD C. Bohanon T. Machutt K. Wendricks	
9:55 - 10:50	NEW EDGE Grain LAB Pt. 2 ** R. Larsen J. Sprecher B. Dvorak D. Nemechek L. Bilderback	Workshop: Workforce Engagement— Building A Team That Delights Your Customers Michael Garner V. Ahlers	Workshop: Demystifying Training Becky Lyons T. Willems	Calhoun Edge Agronomy CDD T. Schwarzrock C. Bohanon D. Hammond	
10:50-11:05 Break, Fruit & Nut Bars					
11:05-12:00	eAgVantage The Power of GAP Reporting R. Larsen B. Johnson	TBD— conference app will be updated if new session added	Ballroom C Efficiency Tips & Troubleshooting V. Ahlers M. Sirosky	Cedar Connecting AgVantage with Excel** M. Meyer D. Welter	Harriet A Advanced Users—Grain Settings for Mgmt. Personnel R. Prinsen D. Nemechek L. Bilderback
			Harriet B AgVPC Grain Scale SQA & CDD T. Machutt J. Sprecher B. Fohrman	Calhoun NEW EDGE Feed & AgVPC Feed Scale & CDD K. Wendricks Sick/Fohrman	

EDGE Mobility Demos — J. Scheider/R. Prinsen

** Indicates session is offered more than once.
Special thanks to our customers who are teaching sessions. Your willingness to assist us is very much appreciated!
SQA—Staff Q & A—informal time to meet with AgVantage staff. Opportunity to ask question about your specific company.
CDD—Customer Driven Development—Customer Input Session for future development.
TBD—To Be Determined—This session may be assigned later, depending upon requests. Attendees will be notified of any additions to the schedule.

Radisson Blu—Mall of America—Meeting Room Layout

SECOND FLOOR LEVEL



- ★ AgVantage Lectures
- ★ Lab—Ballroom section D
- Restrooms
- Stairs If you have a session in Nokomis A, B, or C, on Wed. or Thurs., you will need to go to the 3rd floor via stairs or the elevator.

THIRD FLOOR LEVEL

