



Ursa Farmers Cooperative

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Team AgVantage,

On behalf of Ursa Farmers Cooperative we would like to extend our appreciation to everyone for the outstanding support you have given us over the years including the relationships that have developed between our people and companies.

A few years back we were in a position where our IBM server needed to be replaced. When we spoke with AgVantage they brought to our attention a new concept they had just started called ASP. At that time this was a totally new concept, but today ASP is available for various types of technology. The ASP box saved us money and mostly time. All backups and upgrades are performed by AgVantage's qualified staff and not our office accountant or feed manager.

And three steps ahead of everyone else in the industry, AgVantage keeps improving on E-AgVantage. This customer friendly web based program allows customers to view their account information 24 hours a day. This is great when they are preparing for an audit or working on their books over a weekend. They have now advanced this to include some management reporting which reduces the need for management training or emailing of these reports by staff to management. All the information is available at their fingertips whenever they want it.

Within the last year, we have signed on with AgVantage for their new PC Grain Scale. This is a great program and AgVantage has really stepped up and supported this system. They understand the importance of the scale during your busy harvest season and have supported it as such. When we had changes with our moisture testers and were having issues with this, the AgVantage programmer worked day and night to solve these problems as quickly as possible.

It is also worth mentioning the outstanding conferences you host. During either your yearly national conference or the executive conferences we are given a chance to better understand the programs we use, and extend our thoughts to help make those programs better. We look forward to a long future as we all work together.

Respectfully


Karen Cass
Controller


Gerald Jenkins
General Manager