

Bleyhl Farm Service, Inc.

*Farm Hardware
Agronomy
Energy*

August 27, 2003

AgVantage Software
Michelle Blomberg, President
107 Wood Lake Drive SE
Rochester, MN 55904

Dear Michelle,

I really appreciated your drop by visit to our location this month. It is not too often you can find a software company that makes personal visits to customers in remote locations with the only reason being 'to see how you are doing.' It gave me the opportunity to give you our company's concerns as well as indicate how we like working with a company that is willing to change with customer needs.

In the last few months, we needed a new interface with CFN that your personnel had to make changes in order to accommodate running dual systems for cardtrol sites. We requested electronic invoices so that the customers would received emails of the invoices and upload them into their accounting software. This program is also operational now.

Looking into the future, you have agreed to investigate the implementation of a digital signature for customer invoices. Based on our discussions it looks like this project is moving along nicely.

Overall your software has allowed us, with our multiple locations and diverse products offered, to manage our assets and liabilities efficiently. We appreciate the quality of your product and your commitment to be a progressive software package that changes with customers' needs.

Thank you,



Nick Friend
Controller