

Longtime Users

AGVANTAGE SOFTWARE HAS HELPED MONTE VISTA COOP MANAGE FOR 25+ YEARS

For more than 25 years, the Monte Vista (CO) Cooperative Association has used software from AgVantage Software, Inc., Rochester, MN, to track its businesses.

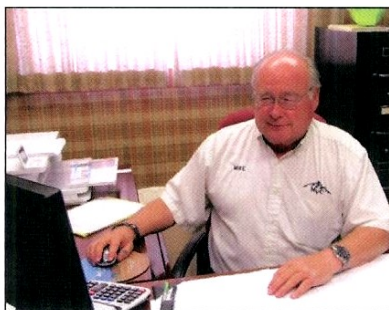
Monte Vista, which was organized in 1949, has extensive operations in southern Colorado, including its headquarters office in Monte Vista, three fertilizer locations, two grain locations, one large farm supply store, four convenience stores, and a division that sells tractors and farm equipment.

It also has a transportation division that ships commodities, propane, and refined fuels, says Wayne Caldwell, chief financial officer.

AgVantage software integrates all of those diverse departments.

"It's a pretty robust system for tying all the different parts of the company together," Caldwell says. "The AgVantage system has the capability of accurately handling large flows of data that we generate. Some other software packages have a limitation on that."

Mike Boothe, grain department manager, says Monte Vista has been using



Mike Boothe is grain department manager at Monte Vista Cooperative Association.

AgVantage Software since the supplier was known as Udenberg & Associates, Inc. Udenberg became AgVantage in 2002.

Grain Scale Software

Monte Vista recently installed the AgVantagePC™ Grain Scale software, which Caldwell said streamlines the cooperative's truck scale operations.

Since the installation, all the data now flows automatically into the AgVantage system, eliminating manual entry, which reduces human error.

AgVantage Software, Boothe explains, is flexible and comprehensive in handling the coop's daily position report. It also can track patronage paid to coop members for sales and for purchases and on bushels sold and the dollar value of those bushels simultaneously.

All of the coop's accounting is done with AgVantage Software, including accounts receivable, accounts payable, the general ledger, and inventory.

The eAgVantage™ program is a time-saver for coop employees, says Caldwell, because it allows coop customers to go on-line to track their purchases, grain contracts, and loads delivered, so they don't have to call the coop.

"Any time customers can acquire more information and data on their own, it saves time and money for the coop, and the customers can do all that when it's convenient for them," he says.

Caldwell says Monte Vista also uses AgVantage's electronic statements and invoices, so customers can receive their statements by e-mail.

Grain Company

Monte Vista Cooperative Association

Monte Vista, CO • 719-852-5181

www.mvcoop.com

Mike Kelley, General Manager

Wayne Caldwell, Chief Financial Officer

Mike Boothe, Grain Department Manager

Established: 1949

Storage capacity: 1 million bushels

Annual volume: 1.5 million bushels

Annual revenue: \$55 million

Number of employees: 105

Crops handled: Feed barley, malting barley, four wheat classes.

Software Vendor

AgVantage[®]
Software

Rochester, MN

877-282-6353 • www.agvantage.com

Michelle Blomberg, President

Chuck Bohanon, CIO

Paul Hawes, CFO

Grain accounting software: AgVantage software

Operating systems: Windows XP, i5/OS

Software options: Grain Accounting, Grain Scale, Management Accounting, Point-of-Sale, Agronomy, Energy Management, eBusiness, and Patronage.